

Message Text

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21

ORIGIN NEA-10

INFO OCT-01 ISO-00 MC-02 PM-03 NSC-05 SP-02 SS-15 CIAE-00

INR-07 NSAE-00 AID-05 /050 R

DRAFTED BY NEA/RA:COLRWHOBBS:EO

APPROVED BY NEA:HHS AUNDERS

NEA/RA:SEPALMERJR.

NEA/EGY: H F MATTHEWS

PM/MC:WBROBINSON(SUBSTANCE)

PM (INFO COPY)

----- 016574

R 220011Z JUL 75

FM SECSTATE WASHDC

TO AMEMBASSY CAIRO

INFO SECDEF WASHDC

C O N F I D E N T I A L STATE 171669

E.O. 11652: N/A

TAGS: EG, MASS

SUBJECT:HELICOPTER MARKETING IN EGYPT

1. FOLLOWING IS PROVIDED FOR YOUR INFORMATION IN DEALING WITH GOE, BRITISH, AND SIKORSKY.

2. COLONEL HOBBS, PM ADVISOR, NEA/RA, RECEIVED CALL 21 JULY FROM DUANE RING, AREA DIRECTOR, INTERNATIONAL MARKETING OF SIKORSKY AIRCRAFT ABOUT SIKORSKY LICENSING ARRANGEMENT WITH WESTLAND (UK). WESTLAND STILL PUSHING FOR CO-PRODUCTION IN EGYPT AND NOW TALKING ABOUT S-61, MORE SOPHISTICATED THAN THE LYNX.

3. RING STATES THAT WESTLAND IS REQUIRED BY LICENSING AGREEMENT TO CONSULT WITH STATE BEFORE ENTERING INTO ANY AGREEMENTS. MEANWHILE SIKORSKY CONSIDERS WESTLAND ALREADY IN BREACH OF CONTRACT AND IS CONSIDERING LEGAL
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ACTION AGAINST WESTLAND.

4. EGYPTIANS HAVE REQUESTED ADDITIONAL INFORMATION SO
SIKORSKY IS SENDING TEAM TO CAIRO THIS WEEK. RING WAS
ADVISED TO CONTACT EMBASSY SOONEST AND KEEP YOU INFORMED.
AS YOU KNOW, SIKORSKY NOT AUTHORIZED TO DISCUSS TECH DATA
AT THIS TIME. TEAM IS TO VISIT STATE FOR DEBRIEFING
AFTER TRIP. KISSINGER

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NNN

Message Attributes

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Disposition Approved on Date:
Disposition Authority: ShawDG
Disposition Case Number: n/a
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Disposition Remarks:
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Margaret P. Grafeld
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